

# Hong Kong Australia Business Association Limited



global association through  
**Federation of Hong Kong  
Business Associations Worldwide**

ABN 64 108 496 313

[www.hkaba.com.au](http://www.hkaba.com.au)



Through the initiative of the Hong Kong Trade Development Council (HKTDC) and its founding members, the Hong Kong Australia Business Association (HKABA) was established in 1987. Since then, the Association has experienced tremendous growth in terms of membership base and activities. The Association now registers over 800 members in Australia and Hong Kong and has formed its chapters in New South Wales, Victoria, South Australia, Queensland, Western Australia, Canberra and Northern Territory.

Its membership profile cuts across various industry sectors with trading groups as its largest members, Legal Services comes second followed by the Logistics sector. Other major industry groups within the membership base include Accounting, Business Consultancy, Real Estate, Retail, Education and Travel Services. A committee headed by its president governs each of these chapters.

## Membership Benefit

### The association provides:

- The opportunity for contact between fellow members to exchange and widen business opportunities at networking functions
- A forum for understanding and discussing important business and trade issues at regular seminar/s and meetings addressed by speakers with expertise on relevant subjects
- Opportunity to participate in trade missions to Hong Kong exclusive to HKABA members
- Members only event:
  - Annual Hong Kong Forum  
Optional side trip to China, as part of HK Forum
  - Annual World SME Expo & Innovation Design Tech
- A regular e-newsletter, the "HK Connect", on activities both in Australia and Hong Kong and the opportunity to develop business through the newsletter
- The opportunity to participate in social functions arranged by the Association such as Chinese New Year cocktails, annual balls, Food & Wine Appreciation dinners, etc.
- Members' rates will be charged when attending AUSTCHAM functions in Hong Kong
- Free listing on the HKABA website
- Access to HKABA membership database search with a personal login and password
- Benefits secured for members of the Federation of Hong Kong Business Associations Worldwide when travelling to Hong Kong - check them out from the Federation Website at [www.hkfederation.org.hk](http://www.hkfederation.org.hk)

In addition, the Federation offers:

- Access to database of the Federation
- Free Access to HKTDC Trade Fairs
- Discount on Market Research Materials
- Discount on Business Matching Service
- Discount on purchase in HKTDC Design Gallery
- "At Your Service" by SCMP
- "Business Services Directory" by SCMP
- Special rate at Kowloon Shangri-La

Being an associate of the Federation, you can enjoy a wide range of benefits, including access to the Federation's Associates Directory, free admission to HKTDC local trade fairs, discounts at the HKTDC Bookshop and HKTDC Design Gallery, etc.



#### How to enjoy the benefits?

Become a Federation associate by joining one of the member associations of the Federation  
Simply present this Federation card to enjoy the following Federation benefits in Hong Kong

For updated services, please visit the Federation's website:

<http://www.hkfederation.org.hk/benefits/benefits.asp>

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## Other Benefits

### New South Wales

#### **Abacus Visa - Immigration Lawyers**

***One hour free consultation per HKABA member***

Location: Level 5, 22 Market Street, Sydney, NSW 2000

Contact person: Linda McCreath

Tel: +61 2 9262 6244

Website: <http://www.abacusvisa.com.au/>

#### **Aon Risk Services**

***Two hours free consultation per HKABA member***

Location: Level 33, Aon Tower, 201 Kent Street, Sydney, NSW 2000

Contact person: Linda Hu

E-mail: [linda.hu@aon.com.au](mailto:linda.hu@aon.com.au)

Tel: +61 2 9253 8003

Website: <http://www.aon.com.au>

#### **China Travel Service (Aust) Pty. Ltd**

***5% off of all China Travel Service tour package***

Location: Level 1, Suite 3-7, 650 George Street at World Square, Sydney, NSW 2000

Contact person: Tony Liu

Tel: +61 2 9372 0046

Fax: +61 2 9283 9471

E-mail: [ctstony@chinatravel.com.au](mailto:ctstony@chinatravel.com.au)

Website: <http://www.chinatravel.com.au/>

#### **Golden Century Seafood Restaurant**

***10% discount on dining at the restaurants***

Location: 393-399 Sussex Street Sydney, NSW 2000

Contact person: Eric Wong

Tel: +61 2 9212 3901

E-mail: [info@goldencentury.com.au](mailto:info@goldencentury.com.au)

Website: <http://www.goldencentury.com.au/>

#### ***1 hour free consultation per HKABA member***

Location: Suite 201, Level 2, 65 York Street, Sydney, NSW 2000

Contact person: Victor Kwok

Tel: +61 2 9290 1588

E-mail: [reception@lwkca.com](mailto:reception@lwkca.com)

Website: <http://www.lwkca.com/>

#### **The Private Client Market**

***75% off membership fee (save \$750) for members who are Private Bank managed or are High Net Worth individuals***

Contact: David Beynon

Tel: 61 2 9238 4268

Email: [david.beynon@theprivateclientmarket.com](mailto:david.beynon@theprivateclientmarket.com)

Website: <http://www.theprivateclientmarket.com>

#### **Zilver Restaurant**

***5% off for dinner only. Not applicable for big group function or special discount banquet. Conditions apply.***

Location: Level 1, 477 Pitt St (cnr of Hay St)

Haymarket, NSW 2000

Tel: + 61 2 9211 2232

Fax: + 61 9211 5670

Website: <http://www.zilver.com.au>

#### **LWK Pty Ltd Chartered Accountants**

# WESTERN AUSTRALIA

## Bar 138 on barrack

**All HKABA Members receive 10% off any purchase at any time, just show your Federation card.**

138 Barrack Street Perth WA 6000  
Contact: Mathew Clarke  
Website: [www.bar138.com.au](http://www.bar138.com.au)

## L&M Cleaning

**One month cleaning service free when you sign up 12 months contract for the for the first year (WA only)**

12 White St, Osbourne Park, WA 6017  
Tel: +61 404626901  
Email: [lucyluan2002@hotmail.com](mailto:lucyluan2002@hotmail.com)

## Cherie Consultation – Education Department

**Free 1 hour education consultation and obligation free per HKABA member**

## Cherie Consultation – Event Department

**Free 1 mock event planning and obligation free per HKABA member**

**20% off photography services per HKABA member**

## Cherie Consultation – Design Department

**20% off designing services per HKABA member**

19/ 50 St Georges Tce Perth WA  
Tel: +618-63112861  
Fax: +618-61620222  
Email: [info@cherieconsultation.com](mailto:info@cherieconsultation.com)

## HLB Mann Judd

**One hour free consultation for HKABA members with an experienced accountant or financial planner/accredited adviser.**

Level 4, 130 Stirling Street, Perth, WA 6000  
Tel: 08 9227 7500  
Email: [LHawkins@hlbwa.com.au](mailto:LHawkins@hlbwa.com.au)  
Terry Blenkinsop – Partner, Business Services  
[TBlenkinsop@hlbwa.com.au](mailto:TBlenkinsop@hlbwa.com.au)

## **\$150 rebate on successful transaction with Bobbie Bi**

720 Canning Highway Applecross WA  
Tel: 0423 483 253  
Email: [bobbie@ifghomeloans.com.au](mailto:bobbie@ifghomeloans.com.au)

## Lust Pearls Pty Ltd

**A minimum of 10% discount on any Lust Pearl jewellery sold plus other surprise bonuses**

Tel: 08 9325 3109  
Email: [lust@lustpearls.com](mailto:lust@lustpearls.com)

## Stanley International College

**An obligation free assessment identifying possibilities to receive recognition of prior learning or a free entry-level assessment to any of Stanley College's courses**

171 James St Northbridge WA 6003  
Tel: +618 92271797  
Fax: +618 92271238  
Email: [info@stanleycollege.edu.au](mailto:info@stanleycollege.edu.au)

## ISA Group Pty Ltd

**ISA Group Pty Ltd offers one hour free visa / migration consultation services for HKABA Members in Western Australia.**

Suite 5, Level 1, 40 Hasler Road Osborne Park, WA, 6017  
Tel: +61 8 9346 8888  
Email: [info@isa.com.au](mailto:info@isa.com.au)

## Postnet Osborne Park

**International/domestic shipping – 10% off public rate (Fedex, DHL, etc)**

**Private Mailbox Rental – 30% off (12 months contract)**

**Business Card Printing – 500 pcs starting from \$88.00**

**Stationery (other) printing 10-20% off on purchase above \$300.00**

Shop 2, 454 Scarborough Beach Road  
Osborne Park WA 6017  
Tel: +61 8 9444 7785  
Email: [osbornepark@postnet.com.au](mailto:osbornepark@postnet.com.au)

## IFG Home Loans

# QUEENSLAND

## Locality & Planning Consulting

**All HKABA members and introduced friends receive a 30% discount off Town Planning, Architectural Design and Project Management services**

67 The Esplanade  
Maroochydore QLD 48558  
Tel: +61 429 933 452 / 07 5479 1771  
Contact: Jason Hague

## NATIONAL

### VOLKSWAGEN Group Australia

*The fantastic benefits\* which will apply to HKABA members are:*

- *Privileged pricing<sup>^</sup>*
- *This program applies to all Volkswagen Passenger Vehicles, Commercial Vehicles and SKODA Vehicles.*
- *Reduced dealer delivery fee – fixed dealer delivery fee at \$1495 unless advised otherwise.*

The above benefits are only applicable on new Volkswagen Passenger and Commercial Vehicles and Škoda Vehicles.

As a member of HKABA you need to show your current membership card to the dealer when purchasing a new Volkswagen vehicle. The office will contact us for verification.

Should you have any questions regarding Volkswagen Corporate Program, please contact Peta Swan at [p.swan@barloworld.volkswagen.com.au](mailto:p.swan@barloworld.volkswagen.com.au) for more information.

\*Corporate Program benefits are not available in conjunction with other sales program or offer.  
<sup>^</sup>Varies model by model. For detailed information please enquire your closest dealer.  
Terms and Conditions do apply.

### Sydney City Lexus

*The fantastic benefits\* which will apply to HKABA members through contact with Jonathan Wu (Brand Ambassador) are:*

- *Privileged pricing<sup>^</sup>*
- *Complimentary 3 year / 60,000km Servicing Package with a new car purchase.*

*The above benefits are only applicable on new Lexus Passenger Vehicles purchased by the 31<sup>st</sup> December 2015.*

As a member of HKABA you need to contact Jonathan Wu (0416 031 676 or [jonathan.wu@premiumchinafunds.com.au](mailto:jonathan.wu@premiumchinafunds.com.au)) as well as show your current membership card to the dealer when purchasing a new Lexus vehicle. The office will contact us for verification.

Should you have any questions, please contact Jonathan Wu at [jonathan.wu@premiumchinafunds.com.au](mailto:jonathan.wu@premiumchinafunds.com.au) for more information.

\*Corporate Program benefits are not available in conjunction with other sales program or offer.  
<sup>^</sup>Varies model by model.  
Terms and Conditions do apply.